

## Message Text

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PAGE 01 STATE 201697  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 AID-05 CEA-01 CIAE-00 EB-08  
FRB-03 INR-10 NSAE-00 SP-02 STR-07 TRSE-00 LAB-04  
SIL-01 OMB-01 /055 R

DRAFTED BY COM/BIEPR/OCA/IND: LFITZGERALD/SS  
APPROVED BY STATE/EUR/WE:EBEIGEL  
COM/BIEPR/OCA/IND: ADAUMAN  
COM/BIEPR/OIFI: DARRILL

-----022727 101048Z /13

R 092159Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY PARIS  
INFO AMEMBASSY BRUSSELS

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USEEC FOR EC BRUSSELS, ALSO INFO FOR USOECD PARIS

E.O. 11652: N/A

TAGS: EINV, ETRD, FR

SUBJECT: INVESTMENT APPLICATION OF AUTOMATIC DATA  
PROCESSING (ADP)

REF: (A) 184190; (B) PARIS 22157; (C) PARIS 23716

1. IN VIEW OF REFUSAL OF ADP APPLICATION BY MINISTER OF  
ECONOMICS AND FINANCE MONORY (REFTEL C), RECOMMEND PERSONAL  
APPROACH TO MINISTER MONORY. SUCH AN APPROACH HAS BEEN  
SUCCESSFUL IN PAST CASES, (I.E., CENTRONICS AND WANGCO).  
REPRESENTATIONS SHOULD BE MADE AS SOON AS POSSIBLE, BEFORE  
DECISION HAS BEEN CAST IN CONCRETE.

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2. FOLLOWING POINTS MAY BE DRAWN ON:  
(A) REJECTION OF ADP'S APPLICATION TO ESTABLISH A COMPANY  
TO PROVIDE DATA PROCESSING SERVICES IS NOT IN ACCORDANCE  
WITH THE NATIONAL TREATMENT REQUIREMENT OF OUR BILATERAL  
CONVENTION OF ESTABLISHMENT.  
  
(B) REJECTION BY GOF OF INVESTMENT APPLICATIONS IN ONE

SECTOR CAN INFLUENCE THE INVESTMENT DECISIONS OF AMERICAN FIRMS IN OTHER SECTORS. THEY MAY PERCEIVE AN UNFAVORABLE INVESTMENT CLIMATE AND BE DISCOURAGED FROM INVESTING IN FRANCE.

(C) WHILE WE APPRECIATE THE GOF DESIRE TO DEVELOP ITS COMPUTER AND TELECOMMUNICATIONS INDUSTRIES, WE DO NOT BELIEVE THESE OBJECTIVES JUSTIFY THE FRENCH ACTION. SUCH ACTIONS WOULD SEEM TO BE CONTRARY TO FRANCE'S ANNOUNCED NEW APPROACH TO INDUSTRIAL POLICY AND ITS DESIRE TO MAKE FRENCH INDUSTRY COMPETITIVE ON ITS OWN MERITS.

(D) THE BONN SUMMIT TOOK NOTE OF THE OECD MINISTERIAL AGREEMENT TO MAINTAIN AN OPEN MARKET ECONOMIC SYSTEM AND AFFIRMED THAT TODAY'S PROBLEMS CANNOT BE SOLVED BY RELAPSING INTO OPEN OR CONCEALED PROTECTIONISM.

(E) EMBASSY MAY ALSO WISH TO NOTE THE CONGRESSIONAL INTEREST IN THIS CASE. IT WAS REFERRED TO COMMERCE BY SENATOR WILLIAMS OF NEW JERSEY. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** DATA, INVESTMENT DATA, INVESTMENTS, ADP  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE201697  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** LFITZGERALD/SS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780327-0593  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780881/aaaacppr.tel  
**Line Count:** 83  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 13d5ea65-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 PARIS 22157, 78 PARIS 23716  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1788073  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INVESTMENT APPLICATION OF AUTOMATIC DATA PROCESSING (ADP)  
**TAGS:** EINV, ETRD, FR  
**To:** PARIS  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/13d5ea65-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014